



## Estimator

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We have a new position in our Project and Installation group for an Estimator. Working alongside our Product and Installation Manager, you'll be supporting our Regional Sales Managers to accurately quote project installation and site preparation details and constantly communicating with our contractors. As our customers eagerly count down the months, weeks and days to their park or playground grand opening, you're looking after the many details and moving parts that ensure the ultimate success of our projects.

Maybe you've had a few years of experience in construction, landscaping or even purchasing, managing projects to keep things on time and on budget.

Or maybe your side hustle is being de facto project manager for your own, and all of your family and friends' home renovation or building projects.

If you pride yourself on being thorough, incredibly detail oriented, as comfortable on a construction site assessing progress with various Red Seal trades professionals as creating processes and systems and strategies to develop lasting relationships and expand our network of installers and contractors, we think you'll like this role. (We know you'll like working with us.)

Anyone who doesn't think it's possible to predict the future hasn't met you. Maybe you have a crystal ball, or it's more likely you're so accurate with estimates because of your community and industry connections, and you're always current on prices and availability for materials and equipment and you keep a close eye on the labour market too. You know the power of data: what you need, where to get it, how to interpret it, how to organize it and how to keep it current.

Internal and external stakeholders rely on your talents and appreciate your insight and accuracy in creating the cost estimates and scope of work needed to respond to (and win!) RFPs, and eventually carry out an installation.

You're fluent in the language of unit costs, labour rates and location impacts, and are equally articulate in communicating recommendations to account for indirect costs, design unknowns and have a logical and calm approach when the unexpected requires escalation. You're never without a back up plan, and "contingency" factors into every decision you make.

You could teach a Master Class in time management and are proficient in Microsoft Office and Project and are more than familiar with CRM systems. If you know the nuances of playground and recreation equipment products and installations, have at least three years of direct experience in project estimating, we would like to hear from you.

We want to get to know you better—what motivates you, your communication style, how you make decisions—so ask all applicants to complete this short assessment by following this [link](#) to the



Predictive Index. We promise: The Predictive Index is not an aptitude test, and there are no right or wrong answers.

Please apply to [careers@waterplay.com](mailto:careers@waterplay.com) with “Estimator” in the subject line or via mail to:

Careers  
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*We're grateful for everyone who invests time and energy to apply and we will directly contact those of you we're keen to learn more about.*