

## Sales Development Coordinator

We're passionate about play. We believe that bringing play to communities makes the planet more livable and socially just. With thousands of installations across the world, we're excited to be a part of the movement toward a healthier, happier, global community by offering innovative aquatic play solutions designed for developing minds, thrill seekers, budding explorers, and the young at heart.

Our work culture is important to us and we believe that with a team of people who CARE we can achieve amazing things. From tacking a weld to putting the final touches on a piece of ad copy, we believe that every task we undertake is important and deserves our utmost COMMITMENT, an ATTITUDE that anything is possible, mutual RESPECT, and a level of EQUALITY that invites collaboration.

We're always looking for exceptional people to join the Waterplay Group of Companies. If you like working in a fast-paced, dynamic environment, have a passion for play, and truly CARE, then we'd love to hear from you.

### Position Overview:

Waterplay is seeking a highly organized and motivated individual to join our Sales Development Support team. The ideal candidate is methodical and thrives within routines and processes. They are a service and results-oriented team player with a keen eye for detail and capable of managing multiple priorities in a fast paced environment. To excel in this role you will require: expertise in the Microsoft Office suite, experience with a CRM resource, superior organizational skills, a positive attitude and effective communication skills. These skills, coupled with your ability to produce precise, consistent work will complement our outstanding team.

### Key Responsibilities:

- Prepare quotations and order packages for the Territory and Business Development Managers, many of which work remotely
- Manage the flow of documentation through the sales process
- Be the internal project 'champion' and ambassador

### The Ideal Candidate

- Must be an outgoing and energetic team player with strong interpersonal skills
- Must be extremely organized and have the proven ability to manage multiple projects simultaneously
- Will be deadline-oriented with a keen attention to detail

# waterplay group of companies

## Education and Experience:

- Proficient in Microsoft Office (specifically Outlook, Word, PowerPoint, Excel) and Adobe Creative Suites
- 2+ years experience in an administrative role is an asset
- Diploma in Business Administration is preferred (but not a requirement)
- Note: bilingualism is an asset

As part of our selection process, the Waterplay Group of Companies utilizes a stimulus response tool that helps identify an individual's motivating needs and behaviours. Please take a few minutes to complete this assessment as part of your application process: <https://assess.predictiveindex.com/oi/waterplay>. There are no right or wrong answers and time is not a factor in the assessment.

In addition, please send your résumé with cover letter to [careers@waterplay.com](mailto:careers@waterplay.com) with “Sales Development Coordinator” in the subject line, or via mail:

Attention: Careers  
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